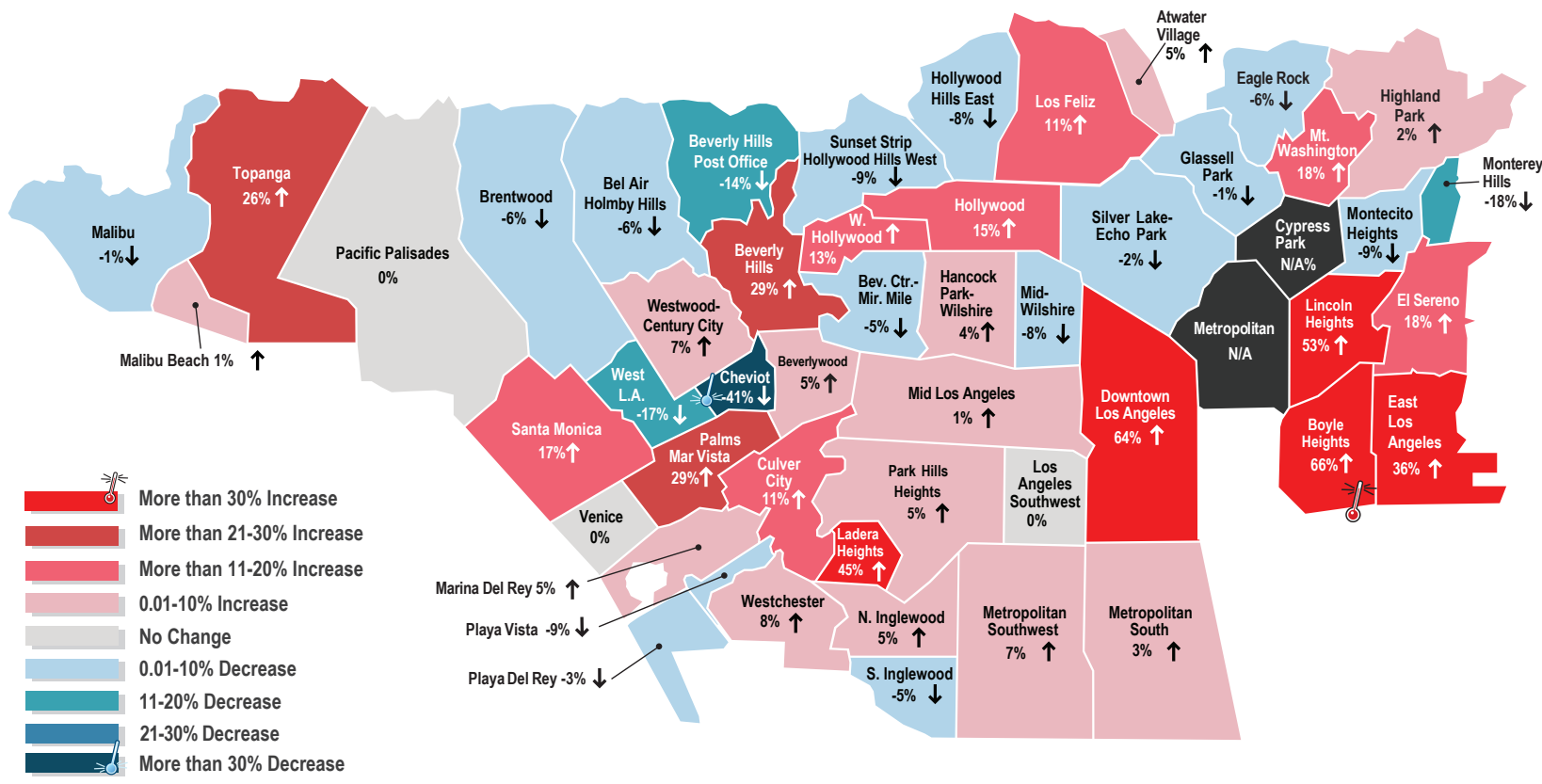


MARKET CLIMATE MAP

SINGLE FAMILY HOMES
Median Price 4th Quarter 2019 vs. 2018



SINGLE-FAMILY HOMES - MEDIAN PRICE & # OF SOLD LISTINGS					
AREA	Q4 - 2019 SALES VOLUME	Q4 - 2019 # SOLD LISTINGS	Q4 - 2018 SALES VOLUME	Q4 - 2018 # SOLD LISTINGS	% CHANGE
BOYLE HEIGHTS	\$650,000.00	2	\$390,000.00	4	66%
DOWNTOWN L.A.	\$580,000.00	10	\$353,000.00	13	64%
LINCOLN HEIGHTS	\$765,000.00	5	\$500,000.00	2	53%
LADERA HEIGHTS	\$1,425,000.00	9	\$979,000.00	11	45%
EAST LOS ANGELES	\$589,500.00	4	\$432,500.00	6	36%
PALMS - MAR VISTA	\$1,864,000.00	60	\$1,437,000.00	53	29%
BEVERLY HILLS	\$6,500,000.00	30	\$5,027,500.00	26	29%
TOPANGA	\$1,299,000.00	21	\$1,028,750.00	14	26%
MOUNT WASHINGTON	\$1,092,000.00	23	\$920,000.00	28	18%
EL SERENO	\$715,000.00	9	\$603,500.00	8	18%
SANTA MONICA	\$3,276,000.00	61	\$2,900,000.00	39	17%
HOLLYWOOD	\$1,150,000.00	21	\$999,900.00	15	15%
WEST HOLLYWOOD VICINITY	\$2,042,500.00	26	\$1,804,500.00	18	13%
CULVER CITY	\$1,335,000.00	41	\$1,200,000.00	53	11%
LOS FELIZ	\$1,853,750.00	40	\$1,668,000.00	40	11%
WESTCHESTER	\$1,315,000.00	61	\$1,214,000.00	60	8%
WESTWOOD - CENTURY CITY	\$2,574,500.00	33	\$2,401,240.00	41	7%
METROPOLITAN SOUTHWEST	\$494,500.00	34	\$461,250.00	26	7%
PARKS - HILLS - HEIGHTS	\$843,500.00	84	\$799,950.00	68	5%
INGLEWOOD NORTH	\$625,000.00	15	\$590,000.00	13	5%
ATWATER VILLAGE	\$1,107,500.00	16	\$1,046,500.00	12	5%
MARINA DEL REY	\$1,635,000.00	17	\$1,552,850.00	19	5%
BEVERLYWOOD VICINITY	\$1,698,000.00	40	\$1,613,000.00	36	5%
HANCOCK PARK-WILSHIRE	\$1,872,500.00	50	\$1,785,000.00	53	4%
METROPOLITAN SOUTH	\$380,000.00	21	\$366,250.00	18	3%

SINGLE-FAMILY HOMES - MEDIAN PRICE & # OF SOLD LISTINGS					
AREA	Q4 - 2019 SALES VOLUME	Q4 - 2019 # SOLD LISTINGS	Q4 - 2018 SALES VOLUME	Q4 - 2018 # SOLD LISTINGS	% CHANGE
HIGHLAND PARK	\$855,000.00	39	\$833,500.00	38	2%
MID LOS ANGELES	\$915,000.00	59	\$900,000.00	51	1%
MALIBU BEACH	\$7,500,000.00	9	\$7,390,000.00	12	1%
VENICE	\$1,952,000.00	38	\$1,950,000.00	47	0%
LOS ANGELES SOUTHWEST	\$505,000.00	15	\$507,000.00	21	0%
PACIFIC PALISADES	\$3,475,000.00	61	\$3,500,000.00	57	0%
GLASSELL PARK	\$905,000.00	17	\$915,000.00	28	-1%
MALIBU	\$3,075,000.00	25	\$3,118,750.00	20	-1%
SILVER LAKE - ECHO PARK	\$1,176,000.00	64	\$1,207,500.00	66	-2%
PLAYA DEL REY	\$1,633,500.00	14	\$1,689,130.00	5	-3%
BEVERLY CENTER-MIRACLE MILE	\$1,707,500.00	42	\$1,800,000.00	35	-5%
INGLEWOOD SOUTH	\$570,000.00	3	\$602,500.00	8	-5%
BEL AIR - HOLMBY HILLS	\$2,817,000.00	44	\$2,999,999.00	33	-6%
EAGLE ROCK	\$905,000.00	19	\$963,900.00	25	-6%
BRENTWOOD	\$2,982,000.00	51	\$3,205,000.00	47	-6%
HOLLYWOOD HILLS EAST	\$1,425,000.00	15	\$1,550,000.00	24	-8%
MID-WILSHIRE	\$1,100,000.00	9	\$1,207,500.00	8	-8%
MONTECITO HEIGHTS	\$739,000.00	2	\$815,000.00	3	-9%
SUNSET STRIP - HOLLYWOOD HILLS WEST	\$1,725,000.00	111	\$1,910,000.00	71	-9%
PLAYA VISTA	\$1,950,000.00	5	\$2,165,000.00	3	-9%
BEVERLY HILLS POST OFFICE	\$2,809,000.00	34	\$3,268,750.00	28	-14%
WEST L.A.	\$1,353,000.00	17	\$1,639,800.00	23	-17%
MONTEREY HILLS	\$907,500.00	2	\$1,110,000.00	1	-18%
CHEVIOT HILLS - RANCHO PARK	\$2,041,194.00	20	\$3,495,000.00	12	-41%
METROPOLITAN	0	0	0	0	N/A
CYPRESS PARK	\$570,000.00	1	0	0	N/A

Information contained herein deemed reliable but not guaranteed. Questions regarding this information may be sent by e-mail to marketing@themls.com.